

**EXHIBIT 10**

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IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF MARYLAND

XEROX CORPORATION :  
Plaintiff :  
Vs. : CIVIL ACTION NO.  
PHOENIX COLOR CORPORATION : L 02CV 1734  
and :  
TECHNIGRAPHIX, INCORPORATED :  
Defendants :

Deposition of ARMANDO GARCIA, III, taken  
on Monday, March 3, 2003, at 1:37 p.m., at the  
law offices of Piper Rudnick, LLP, 6225 Smith  
Avenue, Baltimore, Maryland, before Bonnie L.  
Russo, Notary Public.

Reported by:

Bonnie L. Russo

CRC-SALOMON  
Baltimore, Maryland  
Phone (410) 821-4888 Fax (410) 821-4889

A. I don't believe so. Not that -- I don't recall.

Q. In your interaction with Phoenix Color did they ever ask for any sort of special pricing that went beyond your empowerment level?

A. I don't believe so. I don't think any of the discussions, at least not very many of them, I can recall had a lot to do with pricing. The reps know their abilities and it's only if there is a unique situation that they would come to me. I don't recall anything very unique about this circumstance.

Q. Do you recall whether there was any discussion about a need to lower the monthly payment?

A. I remember later there being a discussion about them being uncomfortable with their monthly outlay. I am not exactly sure why, but I do remember that. And we did some refinancing for them at their request on some of their existing gear.

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8 A. Donnie is the only other person I can  
9 remember.

10 Q. Anyone else at Hagerstown that you met  
11 up with?

12 A. I don't remember if Ed was in town that  
13 day or not.

14 Q. Do you remember Donnie saying anything?

15 A. Hello maybe. I don't remember anything  
16 specific.

17 Q. Did you have an understanding as to  
18 whether Donnie was an employee of Phoenix Color?

19 A. I never believed him to be anything  
20 else. That's the way he presented himself.

21 Q. How did he present himself as an  
employee of Phoenix Color?

A. As the vice president of operations for  
Phoenix Color. He was the person from Phoenix  
Color who was integrating Technigraphix into  
Phoenix Color.

Q. And that you said vice president of  
what?

1 A. I think it was operations or something  
2 like that. I don't really recall. I don't  
3 remember that part. I know I had a card that  
4 said vice president of something. I think it was  
5 operations.

6 Q. Do you ever recall him saying I am vice  
7 president of Phoenix Color?

8 A. I don't recall if he said it. I would  
9 assume he said it. If someone handed me their  
10 card and said they are vice president I probably  
11 wouldn't even ask the question. But I don't  
12 recall him saying I am vice president of Phoenix  
13 Color, no. But he did hand me a card and the  
14 conversations were always that he had been with  
15 Phoenix Color for years and that I guess he had  
16 done things like that before.

17 Q. Do you recall whether he had handed you  
18 the card while he was at that meeting in  
19 Hagerstown?

20 A. I don't recall if it was that meeting. I  
21 would assume since the only places I remember